

FORWARD LOOKING STATEMENTS

This corporate presentation contains forward-looking information and forward-looking statements (collectively, "forward-looking statements") under applicable securities laws, including any applicable "safe harbor" provisions. Statements other than statements of historical fact contained in this presentation may be forward looking statements, including, without limitation: management's expectations, intentions and beliefs concerning the growth, results of operations, performance of the Trust and the Partners, the future financial position or results of the Trust, business strategy and plans and objectives of or involving the Trust or the Partners. Many of these statements can be identified by looking for words such as "believe", "expects", "will", "intends", "expects", "expects", "activates", "estimates", "continues" or similar words or the negative thereof. In particular, this presentation contains forward-looking statements regarding: the anticipated financial and operating performance of the Partners; the ECR for the Partners; the timing and impact of restarting or increasing Distributions from Partners not currently paying the full amount or at all; the Trust's Ratio and Run Rate Revenue, the Revenue, Run Rate Payout Ratio and Run Rate Revenue, the state of the Partners in within the last 12 months as well as the follow-on investments in GWM, BCC and Accscient, including, without limitation, the expected yield therefrom and the impact on the Trust's net cash from operating activities, Run Rate Revenue, Run Rate Cash Flow and Run Rate Payout Ratio; expect effects of Distributions in 2021; the Trust's consolidated expenses; expectations regarding receipt (and amount of) any common equity distributions from Partners in which Alaris holds common equity, including the impact on the Trust's ent cash from operating activities, Run Rate Revenue, Run Rate Cash Flow and Ratio; the amount of the Trust's cu



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By their nature, forward-looking statements require Alaris to make assumptions and are subject to inherent risks and uncertainties. Assumptions about the performance of the Canadian and U.S. economies over the next 24 months and how that will affect Alaris' business and that of its Partners (including, without limitation, the ongoing impact of the COVID-19) are material factors considered by Alaris management when setting the outlook for Alaris. Key assumptions include, but are not limited to, assumptions that: the Canadian and U.S. economies will continue to recover from the ongoing economic downturn created by the response to COVID-19 within the next twelve months; interest rates will not rise in a material way over the next 12 to 24 months, that those Partners detrimentally affected by COVID-19 will recover from the pandemic's impact and return to their pre-COVID-19 operating environments; following a recovery from the COVID-19 impact, the businesses of the majority of the Partners will continue to grow; more private companies will require access to alternative sources of capital; the businesses of new Partners and those of existing partners will perform in line with Alaris' expectations and diligence; and that Alaris will have the ability to raise required equity and/or debt financing on acceptable terms. Management of Alaris has also assumed that that the Canadian and U.S. dollar trading pair will remain in a range of approximately plus or minus 15% of the current rate over the next 6 months. In determining expectations for economic growth, management of Alaris has primarily considers historical economic data provided by the Canadian and U.S. governments and their agencies as well as prevailing economic conditions at the time of such determinations.

There can be no assurance that the assumptions, plans, intentions or expectations upon which these forward-looking statements are based will occur. Forward-looking statements are subject to risks, uncertainties and assumptions and should not be read as guarantees or assurances of future performance. The actual results of the Trust and the Partners could materially differ from those anticipated in the forward-looking statements contained herein as a result of certain risk factors, including, but not limited to, the following: the ongoing impact of the COVID-19 pandemic on the Trust and the Partners (including how many Partners will experience a slowdown or closure); managements ability to assess and mitigate the impacts of COVID-19; the dependence of Alaris on the Partners; leverage and restrictive covenants under credit facilities; reliance on key personnel; general economic conditions, including the ongoing impact of COVID-19 on the Canadian, U.S. and global economies; failure to complete or realize the anticipated benefit of Alaris' financing arrangements with the Partners; a failure to obtain required regulatory approvals on a timely basis or at all; changes in legislation and regulations and the interpretations thereof; risks relating to the Partners and their businesses, including, without limitation, a material change in the operations of a Partner or the industries they operate in; inability to close additional Partner contributions or collect proceeds from any redemptions in a timely fashion on anticipated terms, or at all; a change in the ability of the Partners to continue to pay Alaris at expected Distribution levels or restart distributions (in full or in part); a failure to collect material deferred Distributions; a change in the unaudited information provided to the Trust; and a failure to realize the benefits of any conscisions or relief measures provided by Alaris to any Partner or to successfully execute an exit strategy for a Partner where desired. Additional risks that may cause actual result



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Readers are cautioned that the assumptions used in the preparation of forward-looking statements, including FOFI, although considered reasonable at the time of preparation, based on information in Alaris' possession as of the date hereof, may prove to be imprecise. In addition, there are a number of factors that could cause Alaris' actual results, performance or achievement to differ materially from those expressed, in, or implied by, forward looking statements and FOFI, or if any of them do so occur, what benefits the Trust will derive therefrom. As such, undue reliance should not be placed on any forward-looking statements. Includine FOFI.

The information contained in this presentation, and Alaris' annual management discussion and analysis for the year ended December 31, 2020, identifies additional factors that could affect the operating results and performance of the Trust. Without limitation of the foregoing assumptions and risk factors, the forward looking statements in this presentation regarding the revenues anticipated to be received from the Partners and the Trust's general and administrative expenses are based on a number of assumptions including no adverse developments in the business and affairs of the Partners that would impair their ability to fulfill their payment obligations to the Trust and no material changes to the business of the Trust or current economic conditions that would result in an increase in general and administrative expenses.

The Trust has included the forward-looking statements and FOFI in order to provide readers with a more complete perspective on Alaris' future operations and such information may not be appropriate for other purposes. The forward-looking statements, including FOFI, contained herein are expressly qualified in their entirety by this cautionary statement. Alaris disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law.

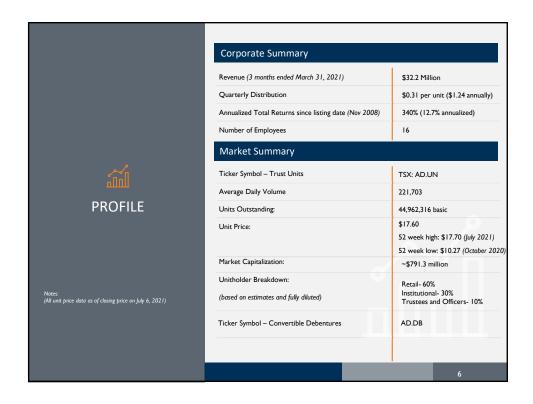
The forward-looking statements contained herein are expressly qualified in their entirety by this cautionary statement. The forward-looking statements included in this presentation are made as of the date of this presentation and Alaris does not undertake or assume any obligation to update or revise such statements to reflect new events or circumstances except as expressly required by applicable securities legislation.



US INVESTOR DISCLOSURE

The securities of Alaris Equity Partners Income Trust ("Alaris" or the "Trust") have not been and will not be registered under the U.S. Investment Company Act of 1940, as amended (the "US Investment Company Act") and Alaris is relying on the exemption from registration under the US Investment Company Act provided by Section 3(c)(7) of that Act. As such, securities of Alaris, and any beneficial interest therein, may not be purchased, offered, sold, pledged, or otherwise transferred except in accordance with specific restrictions necessary to comply with that exemption. Specifically, securities of Alaris must not be offered, purchased, sold or otherwise transferred or pledged, directly or indirectly, in the United States or to U.S. Persons (as defined in Regulation S under the U.S. Securities Act of 1933, as amended). In addition, beneficial owners of the securities of Alaris must be restricted to persons that: (a) are located outside the United States and that are not U.S. persons, or (b) are Qualified Purchasers as defined in Section 2(a)(51)(A) of the US Investment Company Act that provide certain certifications confirming that status; and (c) in either case, are not plans that are "employee benefit plans" (within the meaning of Section 3(3)) of the U.S. Employee Retirement Income Security Act of 1974, as amended ("ERISA") that are subject to Part 4 of Subtitle B of Title 1 of ERISA, or plans, individual retirement accounts or other arrangements that are subject to Section 4975 of the U.S. Internal Revenue Code of 1986, as amended, or any other state, local, non-U.S. or other laws or regulations that would have the same effect as the regulations promulgated under ERISA.





DEFINING THE BUSINESS

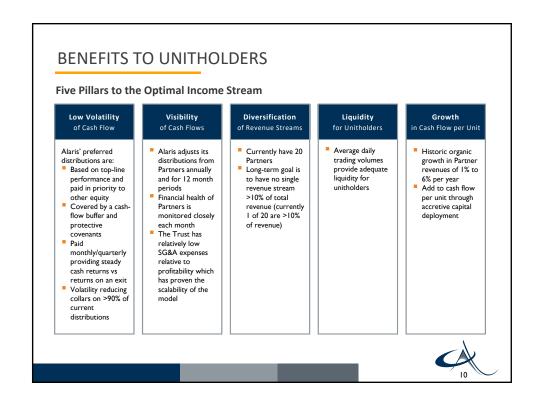
Alaris' long term goal is to create the optimal income stream available for investors

Alaris provides capital to private businesses using an innovative structure that fills a niche in the private capital markets





ALARIS REPRESENTS A UNIQUE ASSET CLASS 4.2% 21.9% Attractive initial cash yields with participation in growth through an annual adjustment Adjustment tied to top-line growth in the underlying business 15.9% Exposure to market-leading businesses that are not otherwise accessible to traditional equity investors In the event its investment is repurchased, Alaris is entitled to receive a premium in addition to the return of its original invested capital Comprehensive set of rights and remedies Consent rights over material changes in the underlying business of the Partner Companies Non-payment of distributions constitutes an event of Distribution Redemption Pre- Remediated Growth Premium Remediation Investments IRR default Uncured remedies include the ability to assume a more active role in management, and if necessary, (1)Reflects weighted average initial yield of realized investments (2)Reflects IRR with impact of distribution adjustments and debt contributions (excludes Group SM, KMH, SHS and Providence) take voting control Ultimately, Alaris can require the repurchase of its (3)Reflects incremental IRR achieved from redemption premiums (excludes Group SM, KMH, SHS and Providence) investment or engage in a controlled sales process Remedies for uncured defaults include the ability to (4) Reflects impact on IRR from remediated investments (includes Group SM, KMH, SHS and Providence) assume a more active role in management, and if necessary, take voting control



BENEFITS TO BUSINESS OWNERS

Non- Voting Preferred Equity	Allows the entrepreneur to continue to run their successful businesses with minimal interference by Alaris.
Long-Term Capital Partner	Alaris does not require an exit. This allows the entrepreneur to focus on long-term goals rather than short-term goals of its equity sponsor.
Tax Efficient	The distributions paid to Alaris are essentially pre-tax as they lower the taxable income of remaining partners.
Lower Participation in Growth	Alaris reduces its participation in the growth of the business through the use of collars on its distribution and by basing the performance metric on the organic change in the business versus total growth.



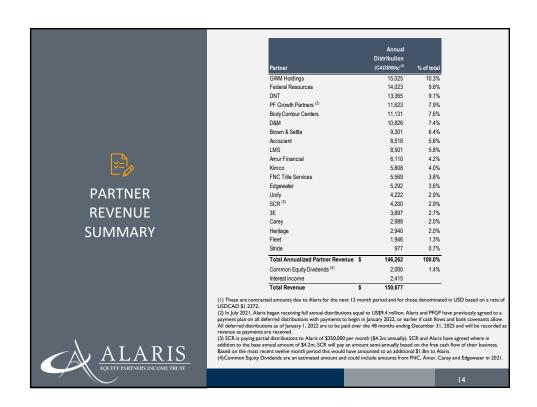
BENEFITS TO BUSINESS OWNERS

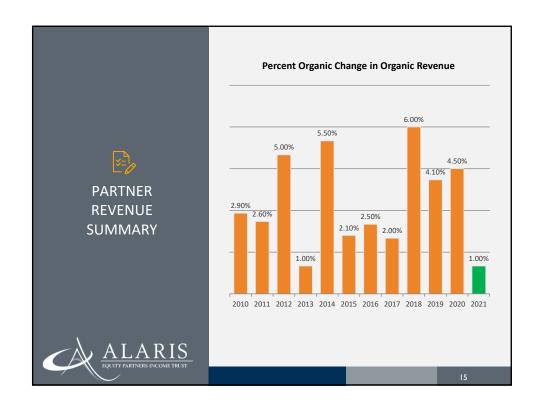
Alaris versus other sources of capital: Why choose Alaris?

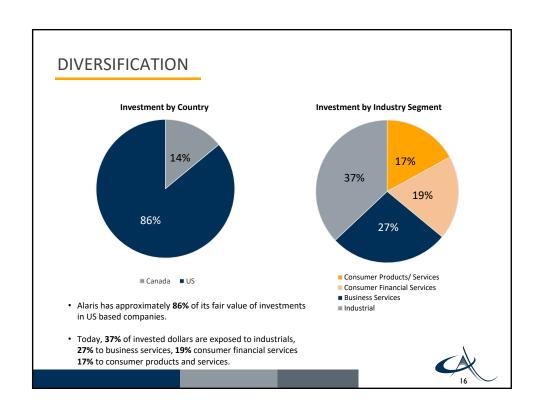
	Debt	Alaris	Traditional Private Equity
Operating Control	None	None	Needs Control
Time Horizon	3-5 Years	Indefinite	3-6 Years
Growth Participation	Minimal	Capped	Full Carry
Future Funding	Maxes Out	Unlimited	Maxes Out
Dilution	Warrants	Preferred Shares	Common Equity
Deal Fees	Yes	No	Yes



ALARIS' IDEAL PARTNER CRITERIA Required services or products in mature industries Old Economy Businesses with a risk of obsolescence or a declining asset base are **Business** not a good fit Alaris looks at historical free cash flow to predict sustainability of its Track Record of distribution Free Cash Flow More free cash flow is required if a business displays more volatility of cash flows Low Debt Levels & Debt levels can vary amongst our Partners depending on industry, but Capital typically a business must have low levels of debt in its capital structure Expenditure If a business requires excessive capital expenditures to maintain current Requirements cash flow it is likely not a candidate for Alaris Alaris does not manage the business of its Partners, therefore it relies on Management the ownership group/management team to continue to run the business Continuity Alaris invests in companies that are "not for sale", where management wants to stay in and grow instead of exiting







PREFERRED EQUITY RETURNS FROM EXITS TO DATES

- Alaris has generated \$388.1 million in total returns (+55%) on partners that have either repurchased all of Alaris' units, ceased operations or where Alaris carries no fair value for preferred units from such partner.
- The monthly or quarterly distributions Alaris receives from its Partners ensures Alaris is getting a return on investment from Day I, rather than on an exit event. This greatly reduces the investment risk.

\$millions CAD	Number of Years Invested	Capital Invested	Distributions Received	Exit Capital Received	Total Return	% total Return	IRR %
MAHC ⁽¹⁾	1.0	\$ (18.4)	\$ 7.2	\$ 20.0	\$ 8.8	48%	53%
Sequel	4.2	(77.4)	59.8	120.9	103.3	133%	29%
Agility	5.4	(20.2)	18.5	28.3	26.5	131%	25%
LifeMark	11.3	(67.5)	75.6	123.4	131.5	195%	24%
MediChair	6.8	(6.5)	6.4	10.0	9.9	152%	24%
SBI	2.4	(106.8)	42.7	122.7	58.6	55%	24%
EOR	13.2	(7.2)	17.4	12.6	22.8	317%	22%
Killick	4.0	(41.3)	19.7	45.0	23.5	57%	20%
Quetico	3.0	(28.2)	13.1	30.4	15.4	55%	19%
Labstat	6.0	(47.2)	43.8	61.3	57.9	123%	19%
Solowave	5.8	(42.5)	31.9	44.5	33.9	80%	17%
ccComm	4.5	(19.2)	5.1	11(2)	(3.1)	-16%	-7%
KMH	7.0	(54.8)	21.3	13.8	(19.8)	-36%	-13%
Sandbox ⁽³⁾	3.9	(78.9)	25.7	33.7	(19.5)	-25%	-16%
Providence ⁽⁴⁾	4.7	(38.9)	21.0		(17.9)	-46%	-27%
SHS ⁽⁵⁾	0.9	(15.0)	1.0	1.1	(12.9)	-86%	-44%
Group SM	4.6	(40.5)	9.8	-	(30.7)	-76%	-67%
Totals		\$ (710.4)	\$ 419.8	\$ 667.8	\$ 388.1	55%	

- (1) MAHC repurchased Alaris' units after 1 year, resulting in an additional 24 months of distributions being paid to Alaris on exit. This resulted in an IRR much higher than what is expected.
- (2) Metrics are inclusive of exit proceeds received to date, any incremental amounts received (up to \$1.2 million) would improve metrics and will be updated when received.
- (3) Sandbox exit capital received excludes an additional US\$4.0 million currently held in escrow and the potential for a US\$2.0 million earn out. Returns on senior debt are included.
- (4) Providence is expected to be wound up and Alaris does not anticipate any proceeds from such process. (5) SHS went into receivership in December 2013, therefore no exit capital was received.



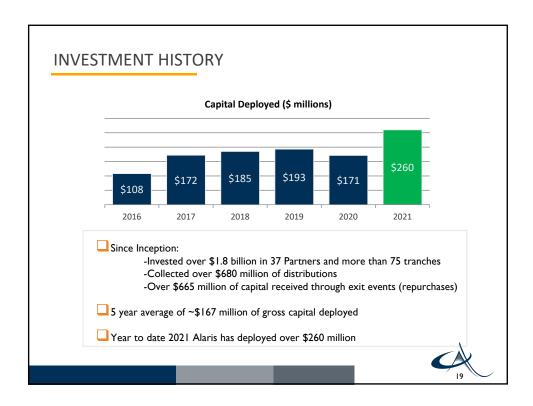
EARNINGS COVERAGE HEAT MAP

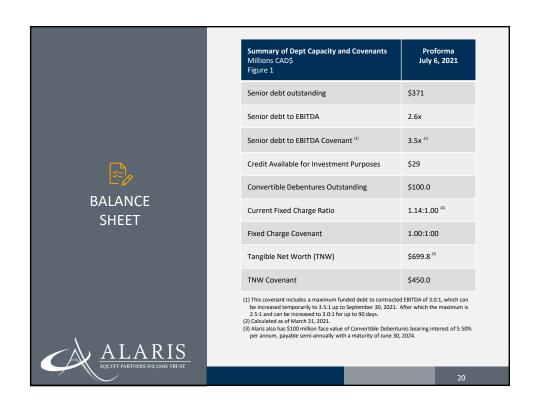
- The table to the right displays the range of earnings coverage ratios ("ECR") for each of our Partners over the last 4 quarters. Generally speaking, a ratio above 1.0x provides enough earnings to cover distributions to Alaris, interest and principal payments to lenders as well as unfunded capital expenditures.
- Of the 19 partners listed, one is in the 1.0x to 1.2x range, three are in the 1.2x to 1.5x range, seven are in the 1.5x to 2.0x range and eight are in the >2.0x earnings coverage range.
- In Q1-21 vs Q4-20, 16 Partners had no change in the ECR range, along with 3 new Partners added.

Partner	Q2-20	Q3-20	Q4-20	Q1-21
DNT	1.5x-2.0x	1.5x-2.0x	1.5x-2.0x	1.5x-2.0x
Federal Resources	>2.0x	>2.0x	>2.0x	>2.0x
Planet Fitness	1.5x-2.0x	1.2x-1.5x	1.0x to 1.2x	1.0x to 1.2x
LMS	1.5x-2.0x	1.5x-2.0x	1.5x-2.0x	1.5x-2.0x
Accscient	1.2x-1.5x	1.2x-1.5x	1.2x-1.5x	1.2x-1.5x
Unify	>2.0x	>2.0x	>2.0x	>2.0x
Heritage	>2.0x	>2.0x	1.5x-2.0x	1.5x-2.0x
SCR	1.5x-2.0x	1.5x-2.0x	>2.0x	>2.0x
Kimco	1.2x-1.5x	>2.0x	>2.0x	>2.0x
Fleet	1.5x-2.0x	>2.0x	>2.0x	>2.0x
Body Contour Centers	<1.0x	1.5x-2.0x	>2.0x	>2.0x
GWM Holdings	>2.0x	1.2x-1.5x	1.5x-2.0x	1.5x-2.0x
Amur Financial	>2.0x	1.5x-2.0x	1.5x-2.0x	1.5x-2.0x
Stride	1.5x-2.0x	>2.0x	>2.0x	>2.0x
Carey	1.5x-2.0x	1.5x-2.0x	1.5x-2.0x	1.5x-2.0x
Edgewater	n.a.	n.a.	1.2x-1.5x	1.2x-1.5x
FNC Title Services	n.a.	n.a.	n.a.	>2.0x
Brown & Settle	n.a.	n.a.	n.a.	1.5x-2.0x
3E	n.a.	n.a.	n.a.	1.2x-1.5x

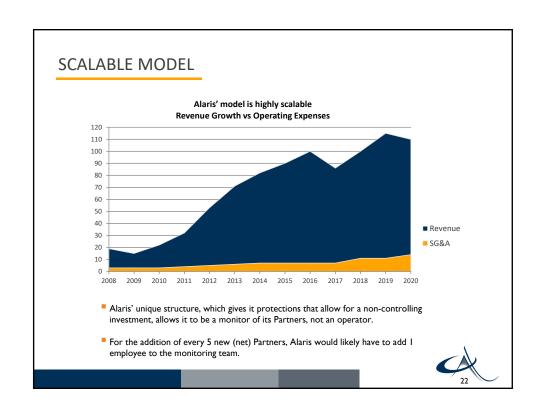
SCR's ECR is based on their current fixed distributions as opposed to fully







DISTRIBUTION HISTORY & SUSTAINABILITY Annualized Distribution History Since 2008 Alaris has provided consistent dividend income through its monthly dividend, and now, through trust distributions. \$1.70 In March 2020, Alaris made the decision to change its dividend from monthly to quarterly. The first payment of such quarterly dividend was in July. The new annualized dividend for the July payment was changed to \$1.16 per share (\$0.29 per quarter). This was a reduction of 30% from the previous annualized dividend of \$1.65. \$1.50 \$1.40 \$1.20 Alaris announced the conversion to an income trust on September I, 2020. At that time Alaris raised the quarterly distributions to \$0.31 per quarter (\$1.24 annually). This was a 7% increase compared to the previous dividend paid and was done to reflect the difference in \$1.10 \$1.00 taxation of a trust distribution vs a corporate dividend. Alaris estimates its Annualized Payout Ratio to be between 55% and 60% at \$0.90 the current level of trust distributions. Since inception, Alaris has paid over 150 consecutive monthly or quarterly dividends/distributions totaling more than \$17.60 per $\,$ \$100,000 investment at IPO of \$12 per share share/unit and over \$475 million gross. If you were to have invested \$100,000 at the IPO price of \$12 per share in 2008 you would have received a cumulative total of \$146,618 in dividends/distributions (bottom right table) and your initial investment would be worth \$146,666 on July 6, 2021 (based on closing price of \$17.60) for a total return of \$293,284. May 00 Ma



RECENT FINANCIAL RESULTS

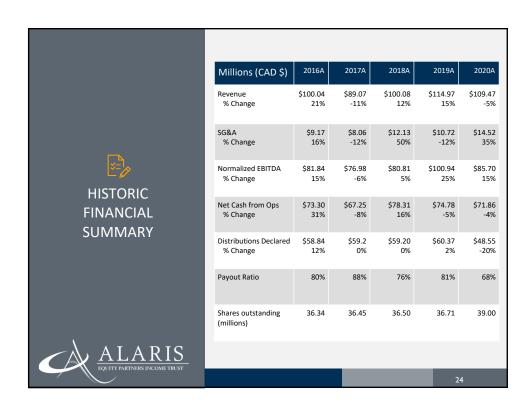
Three months ended March 31, 2021 vs same period 2020:

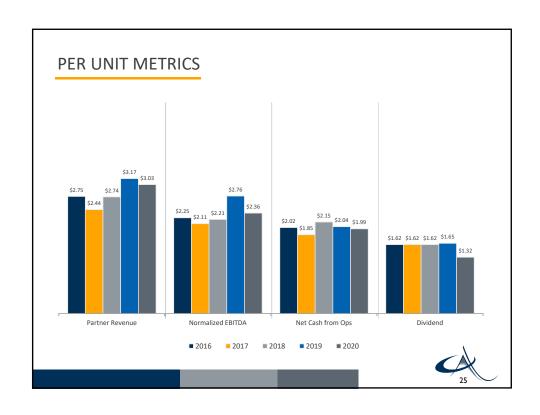
- 5.1% decrease in revenue from Partners to \$32.2 million
- 35.2% increase in Normalized EBITDA to \$28.8 million
- 0.8% increase in net cash from operating activities to \$26.8 million
- 7.8% decrease in dividends declared to \$13.9 million

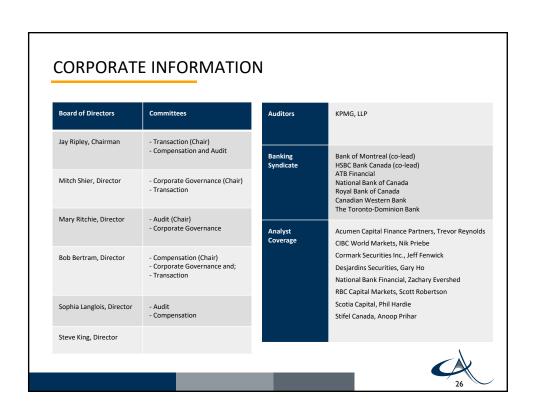
Per Unit highlights:

- 15.1% decrease in revenue from Partners to \$0.79
- 22.4% increase in Normalized EBITDA \$0.71
- 8.3% decrease in net cash from operating activities to \$0.66
- 24.8% decrease in dividends declared at \$0.31











APPENDICES



APPENDIX A: SUMMARY OF PARTNERS (IN US\$ UNLESS NOTED)

Millions (\$)	3E	Accscient LLC	AMUR Financial Group	Body Contour Centers (DBA Sono Bello)	Brown & Settle	Carey Electric
Industry	Industrials: Utility Services	Business Services: IT Consulting and Staffing	Financial Services: Mortgage Origination (home equity)	Consumer Discretionary: Cosmetic Surgery	Industrials: Site Preparation	Industrials: Electrical Contractor Services
Total Alaris Capital Injected (\$000's)	\$22.5	\$46.0 (5 tranches)	CDN\$50.0 (preferred) CDN\$20.0 (common)	\$66.0 (2 tranches)	\$66.0	\$16.1 (preferred) \$0.9 (common)
Use of Proceeds	Recapitalization	Recapitalization and growth capital	Partial Liquidity	Partial Liquidity	MBO of Equity Sponsor	Partial Liquidity
Annualized Distributions to Alaris (\$000's)	\$3.15	\$6.89	CDN\$6.11	\$9.00	\$7.50	\$2.40
Annual Reset Metric	Percentage change in gross profit	Percentage change in gross profit	Percentage change in gross revenue	Percentage change in same clinic sales	Percentage change in gross revenue	Percentage change in gross sales
Distribution Collar	+/- 6% per year	+/- 5% per year	+/- 6% per year	+/- 6% per year	+/- 6% per year	+/- 5% per year
Partner Since	February 2021	June 2017	June 2019	Sept 2018	February 2021	June 2020

Note 1: See the "Private Company Partner Update" section of the Management Discussion and Analysis for the period ended March 31, 2021 for more information related to capital contributed, annualized distributions and earnings coverage ratios



APPENDIX A: SUMMARY OF PARTNERS (IN US\$ UNLESS NOTED) FNC Title Services dustrials: Civil Business Construction Services: Services Professional and Business Services: Title Services to Reverse Mortgage Business Services: Digital Marketing Solutions Industrials: Masonry Restoration, Business Services: Fleet Management Industry Industrials: Civil Industrials: Distributor of Products to Federal and Technical Lenders Waterproofing Services to the Nuclear Energy Local Agencies Industry Total Alaris Capital Injected (\$000's) \$30.6 \$10.0 \$67.0 \$32.15 (preferred) \$7.85 (common) \$101.0 \$62.8 \$15.0 (preferred) \$3.4 (common) (2 tranches) (3 tranches) MBO of Majority MBO and partial Holder(s) liquidity MBO and partial liquidity Growth Capital MBO of Equity MBO of Equity liquidity and partial Sponsor Sponsor liquidity Annualized Distributions to Alaris (\$000's) \$10.8 \$4.3 \$1.57 \$11.33 \$4.5 \$12.14 \$2.38 Percentage Percentage Percentage change Percentage Percentage change Percentage change Percentage in gross revenue change in gross change in gross revenue in net revenue change in gross change in gross in gross profit profit revenue +/- 8% per year +/- 6% per year **Distribution Collar** +/- 6% per year +/- 6% per year +/- 7% per year Partner Since June 2015 December 2020 June 2018 June 2015 January 2021 November 2018 January 2018 29

Millions (\$)	Kimco	LMS	PF Growth Partners	SCR	Stride Consulting	Unify	Vehicle Leasing Holdings, LLC (DBA D&M Leasing)
Industry	Business Services: Commercial Janitorial and Hospitality Services	Industrials: Rebar Fabrication and Installation	Consumer Discretionary: Health and Fitness Clubs	Industrials: Mining Services	Industry: IT Consulting	Business Services: IT Consulting	Financial Service Auto Leasin
Total Alaris Capital Injected (\$000's)	\$34.2 (3 tranches)	CDN\$59.8 (4 tranches)	\$75.2 (Preferred) ⁽¹⁾ US\$17.3 (Common)	CDN\$40.0	\$6.0	\$25.0 (1)	\$62.5 (preferred \$7.5 (common
Use of Proceeds	MBO of parent Company	Estate Planning and growth	Estate planning and growth capital	Estate planning and growth capital	Growth capital and partial liquidity	MBO of majority owner by minority	Partial Liquidit
Annualized Distributions to Alaris (\$000's)	\$4.70	CDN\$8.51	\$9.40	CDN\$5.60 (currently paying \$4.2m per year)	\$0.79	\$3.41	\$8.7
Annual Reset Metric	Percentage change in net revenue	Percentage change in gross profit	Percentage change in same club sales	Percentage change in gross revenue	Percentage change in gross revenue	Percentage change in gross revenue	Percentag change in gro
Distribution Collar	+/- 6% per year	No collar	+/- 5% per year	+/- 6% per year	+/- 6% per year	+/- 5% per year	+/- 7% per yea
	June 2014 ate Company Partner Update" sec				November 2019	October 2016	June 202

APPENDIX B: OFFERING HISTORY

The following table summaries the equity offerings Alaris has completed since its public listing in November 2008.

Date of Announcement	Issue Price	Shares Issued (\$000's)	Gross Proceeds (\$000's)	Date Closed	Price on Closing Date
30 - Sept – 09	\$6.00	2,300	\$13,800	22 - Oct - 09	\$7.75
27 - Apr - 10	\$9.00	2,080	\$18,720	18 - May - 10	\$9.24
29 - Nov - 10	\$10.50	2,477	\$26,009	26 - Dec - 10	\$11.46
21- Nov - 11	\$16.25	2,465	\$40,050	12 - Dec - 11	\$16.80
13 - Jun - 12	\$19.50	2,515	\$49,043	27 - Jun - 12	\$20.77
18 - Dec - 12	\$22.00	2,461	\$54,142	11 - Jan - 13	\$25.36
25 - Jun - 13	\$30.90	3,427	\$105,894	16 - Jul - 13	\$32.91
6 - Jun - 14	\$26.70	3,274	\$87,418	25 - Jun - 14	\$29.36
25 - Jun - 15	\$30.50	3,772	\$115,035	16 - Jul - 15	\$31.29
18 - Nov - 20	\$13.75	3,347	\$46,014	8 - Dec - 20	\$14.61
9 - Feb - 21	\$16.00	5,909	\$94,550	9 - Mar - 21	\$16.20
	Totals	34,027	\$650,675		



APPENDIX C: TRUST CONVERSION

- After receiving shareholder approval on August 31, 2020, Alaris Royalty Corp. converted to an income trust on September 1, 2020 and changed its name to "Alaris Equity Partners Income Trust" ("Alaris" or the "Trust").
- The common shares of Alaris Royalty Corp. (AD) were delisted at the end of day on September 3, 2020 and the Trust units began trading on the TSX on September 4, 2020 under the symbol TSX: AD.UN
- The conversion to the Trust resulted in a deemed disposition of the common shares in AD. Shareholders of AD received 1 trust unit of AD.UN for every 1 common share held in AD.
- The debentures outstanding continue to trade under the symbol AD.DB.
- The Trust believes the conversion will enhance long-term shareholder value as a result of:
 - A materially simplified cross-border investment structure involving fewer foreign jurisdictions, which should reduce compliance and other administrative costs and Alaris' exposure to changes in foreign laws;
 - Increasing the amount of cash available for distribution to unitholders and reducing the Payout Ratio; and
 - Allowing Alaris to comply with applicable US legislation while maintaining an internal efficiency substantially consistent with Alaris' prior corporate structure.
- As an income trust, Alaris is paying a trust distribution rather than a corporate dividend at a rate of \$0.31 per quarter (\$1.24 annually). The first trust distribution was declared in September 2020 and paid October 15, 2020.
- For more information, please visit our website at www.alarisequitypartners.com and search for documents under the "investor section" or visit www.sedar.com and search for documents under Alaris' corporate profile.



NON-IFRS MEASURES

The terms EBITDA, Normalized EBITDA and Payout Ratio are financial measures used in this presentation hat are not standard measures under International Financial Reporting Standards ("IFRS"). The Trust's method of calculating EBITDA, Normalized EBITDA and Payout Ratio may differ from the methods used by other issuers. Therefore, the Trust's EBITDA, Normalized EBITDA and Payout Ratio may not be comparable to similar measures presented by other issuers.

EBITDA refers to net earnings (loss) determined in accordance with IFRS, before depreciation and amortization, net of gain or loss on disposal of capital assets, interest expense and income tax expense. EBITDA is used by management and many investors to determine the ability of an issuer to generate cash from operations. Management believes EBITDA is a useful supplemental measure from which to determine the Trust's ability to generate cash variables for debt service, working capital, capital expenditures, income taxes and distributions. The Trust provides a reconciliation of net income to EBITDA in its quarterly and annual management discussion and analysis.

Normalized EBITDA refers to EBITDA excluding items that are non-recurring in nature, such as gains associated with the reduction of interest in one partner and an impairment loss in another with which the Trust has transacted. Management deems non-recurring charges to be unusual and/or infrequent charges that the Trust incurs outside of its common day-to-day operations. Adding back these non-recurring charges allows management to better assess EBITDA from ongoing operations.

Payout Ratio: The term "payout ratio" is a financial measure used in this presentation that is not a standard measure under International Financial Reporting Standards. Actual Payout ratio means Alaris' total distributions paid over a fiscal year divided by its net cash from operating activities over that same period. Annualized Payout Ratio means Alaris' total annualized distribution per unit expected to be paid over the next welve months divided by the estimated net cash from operating activities per unit Alaris expects to generate over the same twelve month period (after giving effect to the impact of all information disclosed to date).

Run Rate Payout Ratio: refers to Alaris' total distribution per unit expected to be paid over the next twelve months divided by the estimated net cash from operating activities per unit Alaris expects to generate over the same twelve month period (after giving effect to the impact of all information disclosed as of the date of this report).

Earnings Coverage Ratio refers to the Normalized EBITDA of a Partner divided by such Partner's sum of debt servicing (interest and principal), unfunded maintenance capital expenditures and distributions to Alaris.

IRR refers to internal rate of return, which is a metric used to determine the discount rate that derives a net present value of cash flows to zero. Management uses IRR to analyze partner returns.

The terms EBITDA, Normalized EBITDA and Payout Ratio should only be used in conjunction with the Trust's annual audited and quarterly reviewed financial statements, which are available on SEDAR at www.sedar.com.

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